## EXEMPLARY CONSULTANTS PRIVATE LIMITED (ECPL)



**EXEMPLARY** CONSULTANTS

Exemplifying Excellence

### Introduction

- An associate of a six decades old firm, formed as a specialized entity for serving IFSC (SEZ) and IFSC (SEZ) registered entities
- ❖ A founder of ECPL, Mr. Hitesh Shah leads Panis & Shah, Dubai which was recognized as "Top Performing Consultant in 2013" by DMCC Free Zone.
- To provide end to end solutions covering federal, state, local and exchange control regulations
- Highly qualified individuals on the helm of affairs
- Global spread and experience of the management team



## Services to be provided to...

#### Opportunities available with us:

- Stock Brokers
- Sub Brokers
- Foreign Portfolio Investors
- Refinance seekers

#### Other target sectors:

- ❖ IFSC Banking Units (IBUs)
- Stock Exchanges
- Clearing Corporations
- Merchant Bankers
- Credit Rating Agencies
- Portfolio Managers



# Services to SEBI registered and recognized intermediaries, Stock exchanges and Clearing houses

- Services in relation to setting up of unit in IFSC (SEZ)
  - ✓ Preparation, drafting and filing of relevant forms for application along with required attachments
  - ✓ Representation before the Deputy Commissioner (DC) as and when required to support and expedite the process of approval
  - ✓ Obtaining a favorable approval for deserving entities
- Assist in end to end compliance with:
  - ✓ SEBI (IFS) Guidelines, 2015
  - ✓ FEMA (IFS) Guidelines, 2015
  - ✓ SEZ Act, 2005/ SEZ Rules, 2006
  - ✓ SEBI Act, 1992
  - ✓ Bye laws of IFSC (SEZ)
- Need based customized solutions



### Other Customized Services

#### **Back-office services:**

- Routine regulatory compliance
- Client specific research and development
- Benchmarking with competitors
- Record maintenance
- Prepare Management Information System
- Database management

#### **Human resource services:**

- Payroll maintenance
- Assist in compliance with employee related regulations
- Conducting interviews for clients
- Assist in optimizing resource utilization
- Conducting employee surveys for clients
- Assist in organization structuring
- Assist in structuring of salaries
- Conducting core technical trainings



## Other Customized Services (Contd.)

#### **Financial services:**

- Preparation of project reports
- Business modelling services
- Loan syndication services
- Funding through PE, Venture Capital etc.
- Advisory on Capital Structuring
- IPO/GDR Placement planning and implementation
- Deal Advisory

#### Other professional services:

- Direct and indirect tax advisory
- International taxation/ transfer pricing advisory
- Risk management
- IndAS implementation services
- Solutions for startups
- Due diligence services



## **FOUNDERS**



## Hitesh Shah [CMA (Australia), B. Com]

- ❖ Heads Panis & Shah, Dubai, which was recognized as "Top Performing Consultant in 2013" by DMCC Free Zone
- ❖ Has created a niche for himself in professional world by attracting reputed overseas clients to DMCC Free Zone
- **\*** Expertise in international taxation and country specific policies and rules
- Providing solutions on setting up offshore entities and businesses in free zones
- ❖ Over 25 years experience in financial markets including IFSC's
- Providing business modelling services





# Jayesh Gupta [FCA, LLB, B.Com]

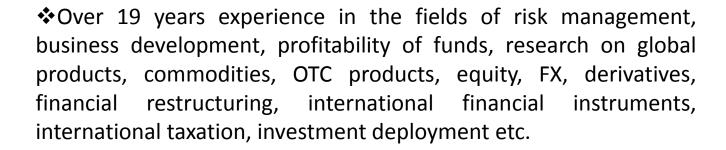


- Renowned faculty and expert in the field of taxation and FEMA
- ❖ Can guide overseas investors from international tax, FEMA and RBI Compliance perspective
- ❖ Over 20 years of experience in consulting and advisory services
- Clientele included national and international business houses
- ❖ Was associated with PWC, India and KPMG, India earlier
- ❖ Visiting faculty at XLRI, NACEM etc.



# Vivek Drolia [FCA, B. Com]





❖ Has held the position of a Director in a leading regional SEBI registered entity for over a decade heading Trading and Clearing Members of All Leading National exchanges





## Niraj Harodia [FCA, ACS, B. Com]



- ❖ Over 10 years of experience in taxation, FEMA, assurance and advisory services
- ❖ Can assist IFSC (SEZ) clients on direct tax and indirect tax matters
- ❖ Has successfully handled Direct Tax and Indirect Tax litigations
- ❖ Was earlier associated with Deloitte, India
- ❖ Has expertise in Banking and Real Estate industries
- ❖ Has addressed various conferences and seminars conducted by ICAI and its various study circles



## Roshan Bajaj [FCA, CIFRS, B. Com]



- ❖ Over 10 years of experience in audit and assurance, system development, internal financial controls, corporate laws, IndAS implementation and quality tools
- ❖ Can assist IFSC (SEZ) clients on Companies Act compliances
- ❖Was earlier associated with Deloitte, India
- ❖ Has expertise in Telecommunication and Logistics industries
- Clientele included national and multi-national business houses



## THANK YOU!